



# BeiGene Corporate Presentation

May 4, 2023

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# BeiGene

Founded  
2010



@BeiGeneGlobal



BeiGene



~40 offices, 9,400+ colleagues  
on 5 continents



\$1.3B in annual product revenue  
\$3.8B cash balance\*



3,500+ global commercial team  
16 approved products



950+ oncology  
research team



2,700 global clinical  
development & medical affairs  
team



In-house manufacturing plus  
U.S. expansion under construction



60+ pre-clinical programs,  
the majority with  
first-in-class potential



~50 assets in clinical and  
commercial stages



~20 industry  
collaborations

Numbers as of March 2023

# Building Strategic and Sustainable Competitive Advantages

**Innovation with speed and lower cost to better serve patients around the world**

## Our Five Sustainable Competitive Advantages:

1

### Research

- 950+ research team with entrepreneurial culture
- Heme, solid tumor and I&I franchise including 60+ preclinical programs, ~50% with first-in-class potential
- Focus on innovative modalities in oncology and I&I

2

### Clinical Dev

- Cost and time-advantaged clin dev
- 2,300 clinical development colleagues
- Global development, Asia inclusive (45+ geographies)
- ~50 assets in clin & comm stage
- 20,000+ subjects enrolled

3

### Commercial

- 3,300+ in China including medical affairs, competitively positioned, science-based leadership
- 500+ competitive footprint in North America & Europe
- Expanding presence in multiple countries/ regions, including underserved areas

4

### Cornerstone Med

- Cornerstone commercial medicines with huge global potential, BTKi and PD-1
- Complemented by deep and innovative clinical portfolio

5

### Manufacturing

- 500+ people in 3 mfg. sites; In-house capabilities bring cost, agility to internal and external programs
  - Suzhou
  - Guangzhou
  - Hopewell, NJ
- Capability to manufacture both small molecules and biologics

**Trials Span**

**45<sup>+</sup>**

**Countries  
& Regions**

**20K<sup>+</sup>**

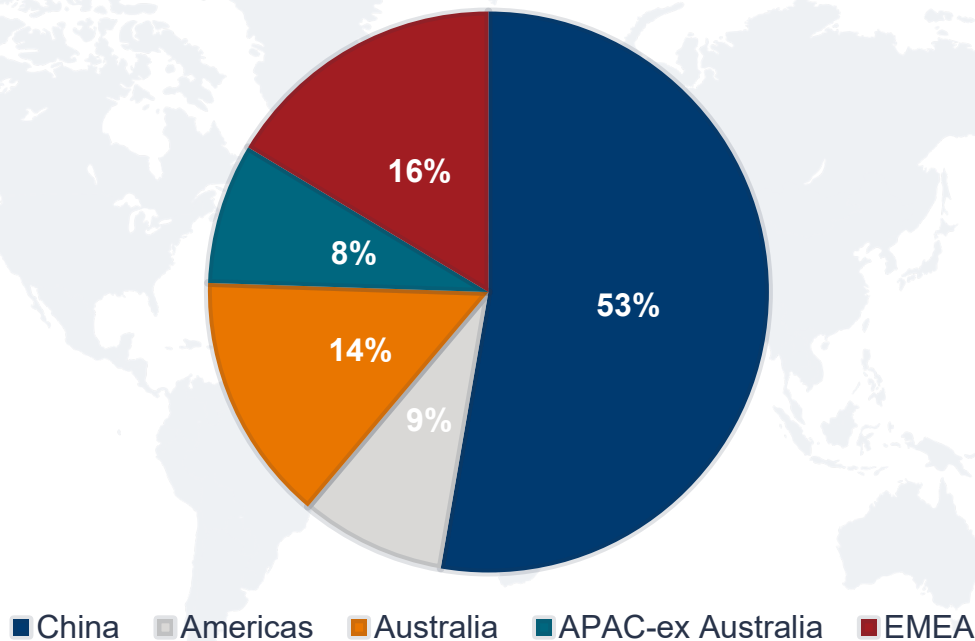
**People Enrolled in**

**110<sup>+</sup>**

**Clinical Trials**

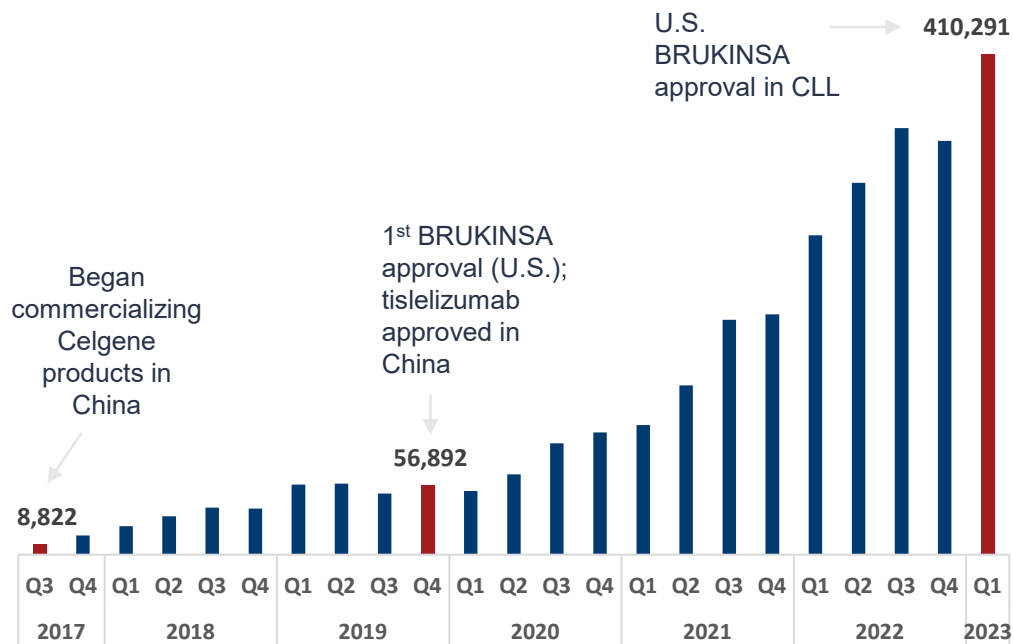
**TRANSLATING SCIENCE TO IMPROVE ACCESS AND  
AFFORDABILITY BY CHALLENGING THE STATUS QUO**

Enrollment by Geography



# Positioned to Deliver on Significant Revenue Growth

## Global Product Revenue



Dollars in thousands

## Key Drivers

- Significant revenue growth driven by BRUKINSA
- Growing share of PD1/L1 class in China, expanding top leadership position
- Continued revenue growth for partner medicines
- Execution of commercial launches for late-stage pipeline
- Continued global commercial expansion

# Differentiated Biological Hypothesis and First-in-Class Programs Based on Deep Oncology Insights from the Bench

**BTK** - Higher exposure, better selectivity, targeted inhibition

**PD-1** - Fc function silenced

**TIGIT** - Intact Fc function, first wave

**BCL2** - Higher potency, increased selectivity, and shorter half life

**BTK Degradar** - Potentially first-in-class, eliminates both kinase and non-kinase function of BTK, should inhibit BTKi resistant strains

**OX-40** - Only OX-40 Ab not interfering with OX-40 ligand binding

**HPK-1** - Potentially first-in-class intracellular checkpoint inhibitor

**CEA-41BB** - Potentially first-in-class immune activator, converting immune cold tumor to hot

 Differentiated biological hypothesis

 Potential first-in-class, or first wave



# Productive Research and Path to Global Oncology Leadership

## Entering a New Era of Discovery

**2024+**

**10 New Molecules in the Clinic Expected Annually**

**2021-2023**

HPK-1

TYK2

SMAC mimetic

BTK-Targeted CDAC

CEA x 4-1BB bispecific

**4+ NMEs in 2023**

**SM and mAb:** 20+ New programs

**ADC:** 10+ TAAs

**Pro-Cytokine**

**Cell therapy:** CAR-NK and more

**CDAC:** Total 7+ programs

**BsAb/TsAb:** 10 new programs

**mRNA Therapy**

## Prolific First Decade

**2016 - 2020**

TIM-3

TIGIT

BCL-2

OX40

PI3Kd

**2013 - 2015**

BRAF

BTK\*

PARP\*

PD-1\*

\*Approved 2019-2021

SM, Small Molecule; mAb, Monoclonal Antibody; ADC, Antibody Drug Conjugate; TAA, Tumor Associated Antigen; CDAC, Chimeric Degradation Activating Compound (targeted protein degradation); BsAb, Bispecific Antibody; TsAb, Trispecific Antibody; CAR-NK, Chimeric Antigen Receptor-Natural Killer Cell, NME, New Molecular Entity



# Oncology Research Expertise With Proven Track Record of Innovation

## Research Team Expansion

### Science-driven culture from inception

#### Prolific in first decade and expected to be more productive in the years ahead

- **60+** preclinical programs, **~50%** with first-in-class or best-in-class potential
- A burst of new clinical molecules expected in the next few years, 10+ INDs per year expected starting in 2024

#### Expanding new capabilities and talent base with intent to expand into the US

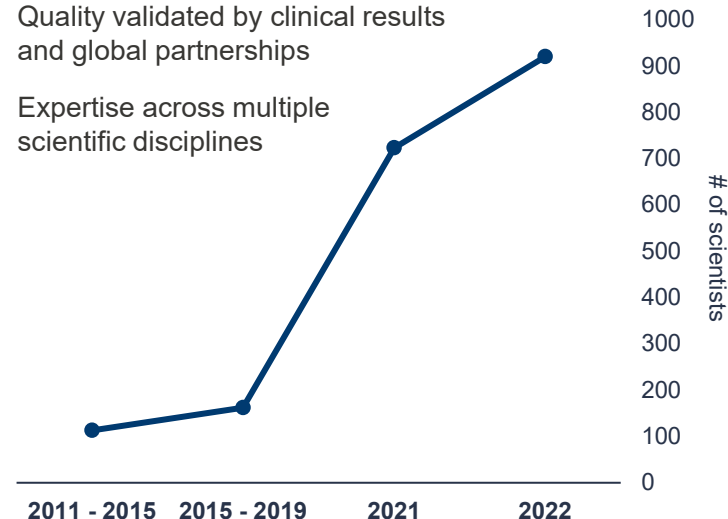
- **Invest in new modalities** including CDAC, BsAb / TsAb, ADC, NK cell therapies, pro-cytokines
- Investing in new capabilities and driving efficiencies through portfolio management

**Quality validated** by clinical results, global approvals, and major pharma/biotech partnerships that have generated \$1.4bn collaboration fees

## Global Research Headcount

### Highly productive 950+ scientists

- Low-cost and high-efficiency
- Quality validated by clinical results and global partnerships
- Expertise across multiple scientific disciplines



# BRUKINSA Superiority to Ibrutinib Core to Hematology Franchise\*



## Best-in-Class Hypothesis

- Complete and sustained target inhibition in disease originating tissues
- Maintains therapeutic concentrations over 24 hours
- Equally or more selective than any approved BTKi

## Broad Global Clinical Program 4,900+ Subjects

- **35** trials across **29** markets
- Two head-to-head studies versus ibrutinib – 800+ subjects
- Comprehensive label vs. next generation BTKi (approved in CLL, MCL, WM, MZL)

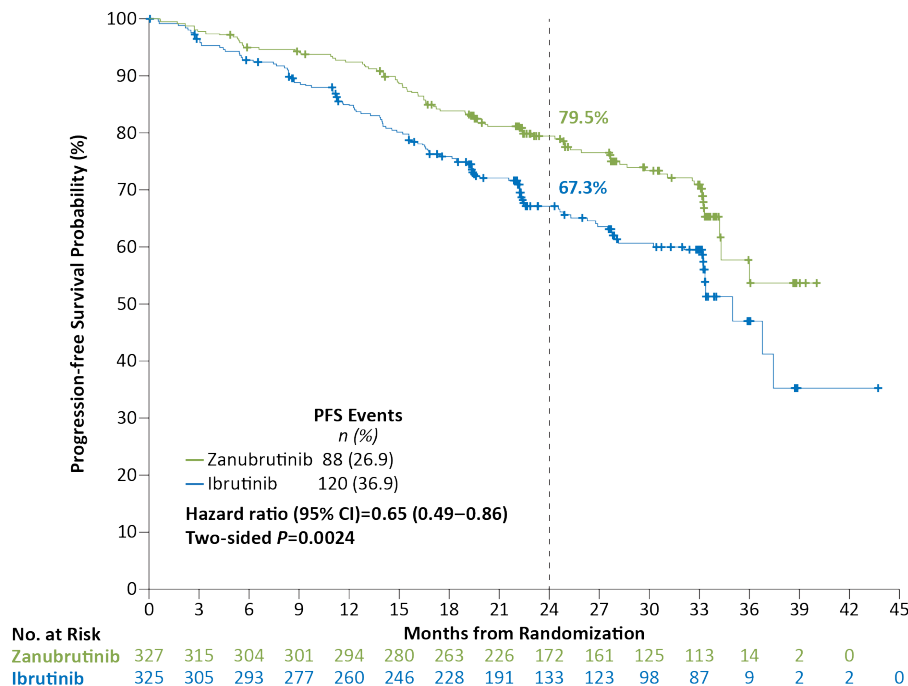
## Demonstrating Clinical Advantages

- First and only BTKi to demonstrate superior efficacy versus ibrutinib – ORR and PFS
- Favorable safety versus ibrutinib with improved cardiac profile - Afib, and 0% vs 1.9% sudden cardiac death in ALPINE
- Dosing flexibility – QD / BID

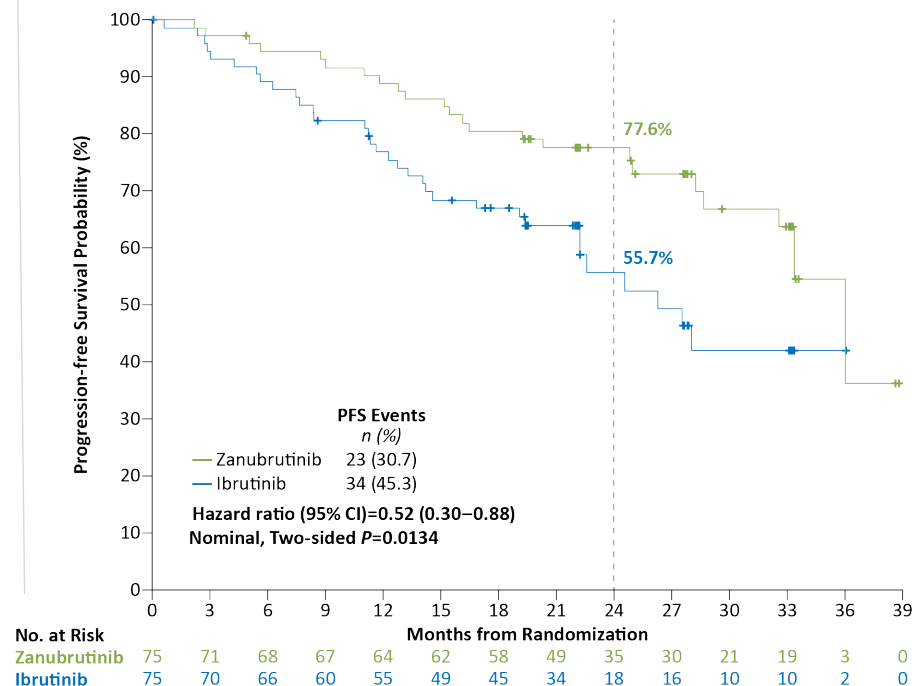
\*Superior to ibrutinib in ORR & PFS for R/R CLL in ALPINE trial.

# ALPINE: BRUKINSA PFS & ORR Superiority to Ibrutinib in R/R CLL/SLL **2022 ASH Late Breaker & Concurrent NEJM Manuscript**

## BRUKINSA PFS by IRC Significantly Superior to Ibrutinib



## BRUKINSA Improved PFS in Patients with del(17p)/TP53<sup>mut</sup>



Data cutoff: 8 Aug 2022. Brown J et al. NEJM 2022. DOI: 10.1056/NEJMoa2211582

# BRUKINSA: Establishing Leadership with Best-In-Class BTKi



- BTKi is the cornerstone therapy and the standard of care for non-Hodgkin's lymphoma
- The BTKi market was \$8.4bn in 2022
- CLL is the largest indication for BTKi, accounting for 80% of the market
- Given its best-in-class profile, as demonstrated in head-to-head clinical trials for CLL, BRUKINSA is well positioned to become the leading BTKi

**Successful approvals in CLL are unlocking BRUKINSA's value globally and anticipated to drive revenue growth**

# Tislelizumab Well Positioned for Global Success

**1 Mechanistically differentiated, Fc-γ receptor sparing, and multiple combinations under study**

**2 Realizing Impact from favorable labels and NRDL coverage in China**

- Achieved #1 value market share in China despite late to market; future filings in ROW

**3 Broad clinical program, including:**

- **21** registration-enabling clinical trials
- **12,100+** subjects enrolled in clinical trials in **30+** countries and regions, with **4,000+** from outside of China

**4 Commitment to quality, global manufacturing**

- Built state-of-the-art facility in Guangzhou, building toward 200,000L of biologics capacity
- Collaboration with one of the world's leading biologics manufacturers



Boehringer  
Ingelheim

**25 global biologics  
manufacturing  
approvals**

**5 Future global approvals in more indications, and combinations**

- 10 approved indications in China: R/R cHL, R/R UC, 1L Sq, 1L non-Sq NSCLC, 2L/3L HCC and 2L/3L NSCLC, 2L/3L MSI-H or dMMR solid tumors, 2L ESCC, 1L NPC, 1L G/GEJ
- 1 filing in the U.S.: 2L ESCC\*, 2 filings in Europe: NSCLC & ESCC, filings in Australia and UK in NSCLC & 2L ESCC, and 2 in China in 1L ESCC & 1L HCC.
- 11 other pivotal or potentially registration-enabling studies ongoing; compelling breadth of combinations e.g., ociperlimab, sitravatinib, zanidatamab, etc.
- IO combination trials underway to drive success

**Collaboration with Novartis**

- Acceleration of global development in Novartis territory: North America, Europe, and Japan
- Further explore combination opportunities with Novartis pipeline
- Eligible for up to \$1.5 billion collaboration revenue from Novartis

\*Subject to regulatory inspections which have been delayed due to COVID-19 travel restrictions. cHL = classical Hodgkin's lymphoma; CR = complete response; dMMR = Deficient Mismatch Repair; ESCC = Esophageal Squamous-Cell Carcinoma; HCC = hepatocellular carcinoma; MSI-H = microsatellite instability-high; NRDL = China National Reimbursement Drug List; non-Sq: non-squamous; NPC = Nasopharyngeal carcinoma; NSCLC = non-small cell lung cancer; R/R = relapsed/refractory; UC = urothelial carcinoma

# BeiGene's Internal Discovery Pipeline

Late-Stage	P1	P2*	P2**	P3	Filed
<b>Zanubrutinib (BTK inhibitor)</b>					
TN MCL, R/R MZL (+rituximab)					
R/R FL (+obinutuzumab)					
R/R DLBCL#, Ibrutinib/acaibrutinib intolerant CLL/SLL <sup>#1</sup> , B-cell malignancies <sup>#</sup> (mono)					
R/R DLBCL <sup>#</sup> (+lenalidomide)					
Lupus nephritis <sup>#</sup> (mono)					
<b>Tislelizumab (anti-PD-1) [Global ex-Novartis territory†]</b>					
1L ESCC (+chemo), 1L HCC (mono)					
Neo/adjuvant NSCLC <sup>#</sup> , 1L UBC, 1L SCLC <sup>#</sup> (+chemo), early ESCC <sup>#</sup> (+CRT)					
MSI-H/dMMR CRC <sup>#</sup> (mono), 1L ESCC&GC/GEJ, neo ESCC <sup>#</sup> (+chemo)					
1L HCC <sup>#</sup> (+lenvatinib), solid tumors <sup>#</sup> (+fruquintinib, +lenvatinib)					
R/R cHL <sup>#</sup> (mono)					
R/R cHL (mono)					
<b>Pamiparib (PARP 1/2 inhibitor)</b>					
2L PSOC maintenance (mono) <sup>#</sup>					
1L GC maintenance (mono)					
Solid tumors (+TMZ (chemo))					
<b>Ociperlimab (anti-TIGIT)</b>					
1L PD-L1+ stage IV NSCLC (+tislelizumab), PD-L1+ LA NSCLC (+tislelizumab+cCRT)					
2L PD-L1+ ESCC, 2L+ CC (+tislelizumab), 1L HCC (+tislelizumab+BAT1706)					
1L LS-SCLC(+tislelizumab+cCRT), 1L NSCLC (+tislelizumab+chemo)					
Solid tumors (+tislelizumab)					
R/R DLBCL <sup>#</sup> (+tislelizumab/rituximab)					
<b>BGB-11417 (BCL-2 inhibitor)</b>					
R/R MCL, R/R CLL <sup>#</sup> (mono)					
NHL, AML/MDS, MM					

Early-Stage	P1a	P1b	P2*	P2**	P3
<b>Surzebiclimab (BGB-A425, anti-TIM-3)</b>					
Solid tumors (+/- tislelizumab)					
<b>BGB-A445 (anti-OX40)</b>					
Solid tumors (+tislelizumab)					
<b>Lifirafenib<sup>2</sup> (RAF Dimer)</b>					
B-Raf- or K-RAS/N-RAS-mutated solid tumors (+mirdametinib)					
<b>BGB-3245<sup>3*</sup> (B-Raf inhibitor)</b>					
Solid tumors					
<b>BGB-10188 (PI3-Kδ inhibitor)</b>					
B-cell malignancies; Solid tumors (mono; +tislelizumab; +zanubrutinib)					
<b>BGB-15025 (HPK1 inhibitor)</b>					
Advanced solid tumors (+/- tislelizumab)					
<b>BGB-23339 (TYK2 inhibitor)</b>					
Dose escalation in healthy subjects					
<b>BGB-16673 (BTK-targeted PROTAC)</b>					
Dose escalation					
<b>BGB-24714 (SMAC<sup>^</sup> mimetic)</b>					
Dose escalation					
<b>BGB-B167 (CEA x 4-1BB bispecific)</b>					
Dose escalation					

Heme

Solid Tumor

Heme + Solid

Non-Oncology

\*Some indications will not require a non-pivotal Phase 2 clinical trial prior to beginning pivotal Phase 2 or 3 clinical trials; \*\*Confirmatory clinical trials post-approval are required for accelerated approvals; † Novartis owns commercial rights in United States, Canada, Mexico, the European Union, United Kingdom, Norway, Switzerland, Iceland, Liechtenstein, Russia, and Japan.  
<sup>#</sup>SMAC = second mitochondrial-derived activator of caspase. <sup>#</sup> single-country trial. 1. BGB-3111-215 trial in previously treated B-cell lymphomas intolerant of prior BTKi treatment. 2. In collaboration with SpringWorks Therapeutics. 3. Developed by MapKure, LLC, jointly owned by BeiGene and SpringWorks. MapKure and is currently developing BGB-3245 under an exclusive license from BeiGene.

# BCL-2i Program Summary

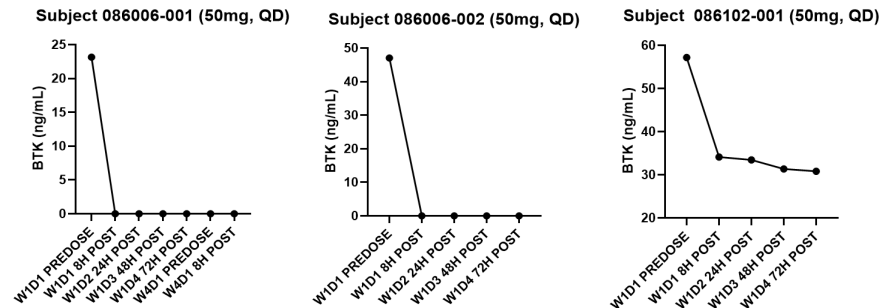
- BGB-11417 is a BCL2 inhibitor with potential to be best in class given higher potency and increased selectivity as well as shorter half-life compared to venetoclax that can potentially lead to improved efficacy and safety.
- Broad development plan initiated in CLL, NHL (including WM, MCL, MZL), AML, MDS and MM.
- With 400+ patients treated to date in 4 phase 1 studies, no safety concerns.
- Encouraging early efficacy in all indications eg. durable and deep responses seen in CLL at all doses tested- longer follow up is needed for higher dose. AML patients on BGB-11417 + azacitidine have high rates of blast clearance with doses as low as 40mg and responses are durable.
- Two trials with registrational intent:
  - **R/R MCL** after failure of BTKi
  - **R/R CLL** after failure of BTKi
- Broad registrational opportunities



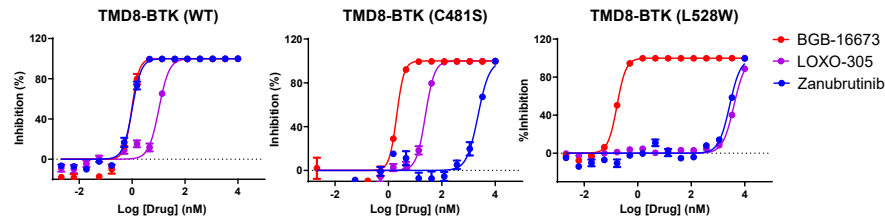
# BGB-16673: BTK Chimeric Degradation Activating Compound for B-Cell Malignancies Showing Promise in Clinic

- Targeting BTK via an alternative mechanism
- **New generation** BTK inhibitor to enhance BTK expertise
  - To overcome BTK kinase inhibitor resistance
  - To destroy non-kinase (scaffolding) function
- **BGB-16673**, BeiGene's first CDAC molecule advanced to clinic
  - 2.5 years from program initiation to clinic
  - Good pharmacological properties
    - No IMiD activity
    - Highly potent and selective
    - Good oral bioavailability and long  $t_{1/2}$
  - **Complete BTK degradation and clinical response observed at the first dose level, 50 mg**

## Deep, Rapid & Sustainable BTK Degradation Observed at the First Dose Level in Phase 1 Study (50 mg)



## BGB-16673 can Overcome both Zanubrutinib and LOXO-305 Resistance



# Clinical Pipeline from External Collaboration

Program / indication	P1a	P1b	P2'	P2**	P3	Filed	Commercial rights	Partner
Sitravatinib <sup>a</sup> - 2/3L NSCLC (+ tislelizumab)							Asia ex-Japan, AU, NZ	Mirati
Sitravatinib <sup>a</sup> - HCC <sup>#</sup> , GC/GEJC <sup>#</sup> , 2/3L ESCC <sup>#</sup> (Mono, + tislelizumab)							Asia ex-Japan, AU, NZ	Mirati
Sitravatinib <sup>a</sup> - Solid Tumors (Mono, + tislelizumab)							Asia ex-Japan, AU, NZ	Mirati
Zanidatamab <sup>b</sup> (HER2, bispecific antibody) - 1L HER2+ GEA (+ chemo ± tislelizumab)							Asia ex-Japan, AU, NZ	Zymeworks
Zanidatamab <sup>b</sup> - Biliary tract cancers (Mono)							Asia ex-Japan, AU, NZ	Zymeworks
ZW49 (HER2, bispecific ADC) - HER2-expressing cancers							Asia ex-Japan, AU, NZ	Zymeworks
LBL007 (LAG-3) - Solid Tumors (+ tislelizumab)							Ex-China	Nanjing Leads Biolabs
SEA-CD70 (anti-CD70) - MDS, AML							Asia ex-Japan, AU, NZ	Seagen
AMG 176 (Mcl-1) - Hematologic malignancies							China	Amgen
Sotorasib (KRAS G12C) - Solid tumors, CRC, NSCLC							China	Amgen
Tarlatamab <sup>c</sup> (DLL3 x CD3) - SCLC, Neuroendocrine Prostate Cancer <sup>1</sup>							China	Amgen
AMG 509 (STEAP 1 x CD3) - Prostate cancer							China	Amgen
AMG 199 <sup>c</sup> (MUC17 x CD3) - GC/GEJC, Colorectal, and Pancreatic Cancers							China	Amgen
Acapatamab <sup>c</sup> (PSMA x CD3) - Prostate cancer, NSCLC							China	Amgen
AMG 256 (Anti-PD-1 x IL21 mutein) - Solid tumors							China	Amgen
ABI-H3733 (HBV core inhibitor) - Chronic Hepatitis B virus							Greater China	Assembly Bio

Heme




















Solid Tumor

Non-oncology

a. Mirati is also conducting its own clinical studies with sitravatinib, including the Phase 3 SAPPHIRE trial in non-Sq NSCLC; b. ZW25; c. Half-life extended BiTE<sup>®</sup> molecule; # single-country trial.

\*Some indications will not require a non-pivotal Phase 2 clinical trial prior to beginning pivotal Phase 2 or 3 clinical trials; \*\*Confirmatory clinical trials post-approval are required for accelerated approvals. 1. This is a Phase 1 trial.

# Growing Commercial Portfolio: 16 Approved Assets







Product	Lead Indications	Mechanism of Action	Regulatory Status	Our Commercial Rights	Partner
 <b>Brukinsa®</b> zanubrutinib	U.S.: CLL/R/R MCL <sup>1</sup> , WM & R/R MZL <sup>1</sup> ; China: R/R MCL <sup>2</sup> , R/R CLL/SLL <sup>2</sup> & R/R WM <sup>2</sup> ; EU <sup>3</sup> : CLL, WM & MZL	BTK inhibitor	Approved in more than 65 markets, incl. U.S., China, EU and other markets	Global	NA
 <b>Tislelizumab</b>	China: 1L Squamous and Non-Squamous NSCLC, 2/3 L NSCLC, R/R classical Hodgkin's lymphoma <sup>2</sup> , 2/3 L HCC <sup>2</sup> , R/R PD-L1+ UC <sup>2</sup> , 2L ESCC, MSI-H or dMMR solid tumors <sup>2</sup> , 1L NPC, 1L G/GEJ	Anti-PD-1 antibody	Approved in China BLA Accepted in U.S. <sup>4</sup> MAA accepted in EU <sup>4</sup>	Outside North America, Japan, UK, AU, EU and six other European countries	 <b>NOVARTIS</b>
 <b>pamiparib</b>	3L BRCA-mutated ovarian cancer <sup>2</sup>	PARP Inhibitor	Approved in China	Global	 <b>BeiGene</b>
 <b>XGEVA®</b> (denosumab)	Giant cell tumor of bone <sup>6</sup> , Skeletal Related Events (SREs) <sup>7</sup>	Anti-RANK ligand antibody	Approved in China	Mainland China	 <b>AMGEN®</b>
 <b>BLINCYTO</b> (blinatumomab) 30 mg single dose vial	R/R Acute lymphocytic leukemia <sup>7</sup>	Anti-CD19 x anti-CD3 bispecific T-cell engager (BiTE®)	Approved in China	Mainland China	 <b>AMGEN®</b>
 <b>Kyprolis®</b> (carfilzomib) for injection	R/R Multiple myeloma <sup>7</sup>	Proteasome inhibitor	Approved in China	Mainland China	 <b>AMGEN®</b>
 <b>Revlimid®</b> (lenalidomide) capsules	R/R adult multiple myeloma, newly diagnosed multiple myeloma, previously treated follicular lymphoma	Anti-angiogenesis, immuno-modulation	Approved in China	Mainland China	 Bristol Myers Squibb™
 <b>Vidaza®</b> azacitidine for injection	Myelodysplastic syndromes, acute myeloid leukemia, chronic myelomonocytic leukemia	DNA hypomethylation	Approved in China	Mainland China	 Bristol Myers Squibb™
 <b>sylvant</b> siltuximab	Idiopathic multicentric Castleman disease	IL-6 antagonist	Approved in China	Greater China	 <b>EUSA Pharma</b>
 <b>Qarziba®</b> irinotecan	High-risk neuroblastoma <sup>2</sup>	Anti-GD2 antibody	Approved in China	Mainland China	 <b>EUSA Pharma</b>

1. Approved under accelerated approval. Continued approval for this indication may be contingent upon verification and description of clinical benefit in a confirmatory trial. 2. Conditionally approved. Full approval for these indications is contingent upon results from ongoing randomized, controlled confirmatory clinical trials. 3. The approval is applicable to all 27 EU member states, plus Iceland, Lichtenstein and Norway. 4. U.S.: For patients with unresectable recurrent locally advanced or metastatic ESCC after prior systemic therapy. EU: For patients with advanced or metastatic ESCC after prior systemic chemotherapy and for patients with NSCLC including: locally advanced or metastatic NSCLC after prior chemo, in combination with chemotherapy for 1L advanced or metastatic squamous NSCLC, and in combination with chemotherapy for 1L locally advanced or metastatic non-squamous NSCLC with no EGFR or ALK positive mutations.

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# Growing Commercial Portfolio

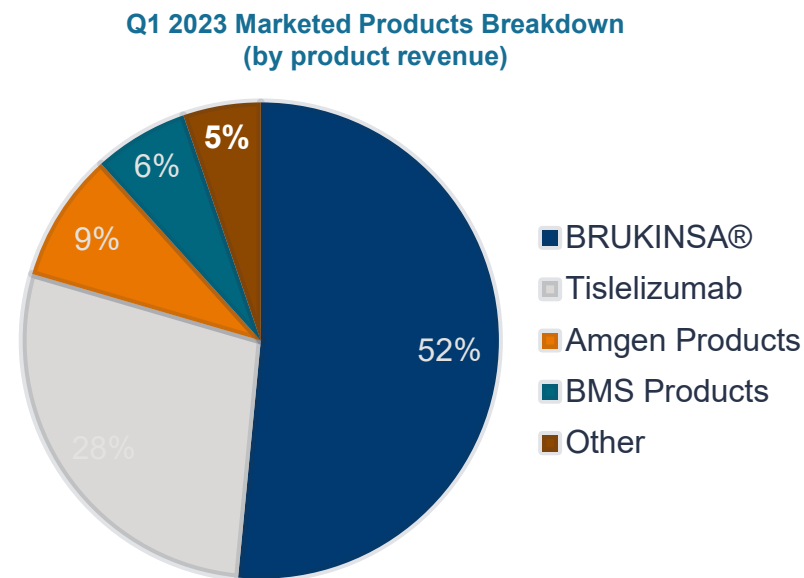
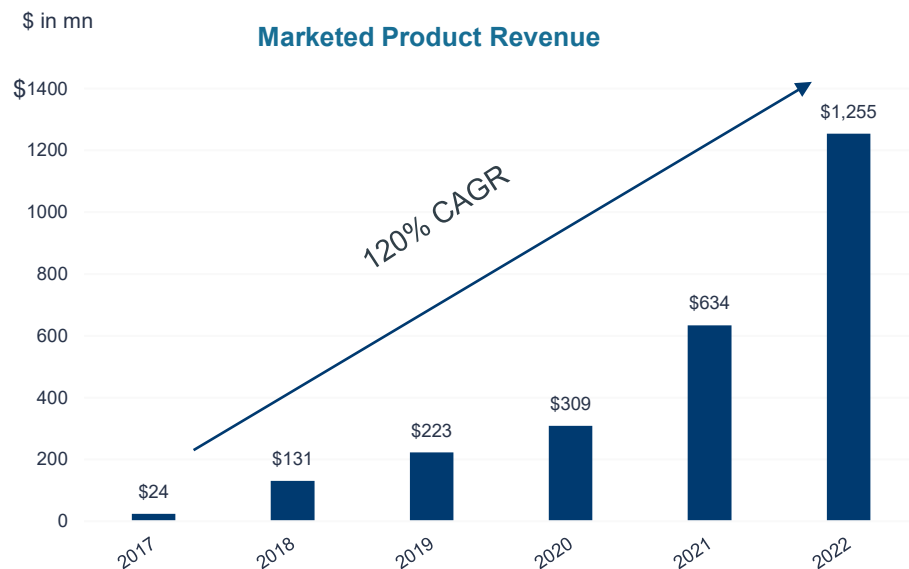
## WITH 16 APPROVED ASSETS

PRODUCT	LEAD INDICATIONS	MECHANISM OF ACTION	REGULATORY STATUS	OUR COMMERCIAL RIGHTS	PARTNER
<b>POBEVCY®</b> (Avastin biosimilar)	Colorectal, lung, glioblastoma, ovarian, and cervical cancers	Anti-VEGF antibody	Approved in China	Greater China	 百奥泰 BIO-THERA
<b>TAFINLAR®</b> (dabrafenib)	Melanoma and BRAF V600 Mutation NSCLC	BRAF inhibitor	Approved in China	China Broad Markets <sup>6</sup>	 NOVARTIS
<b>MEKINIST®</b> (trametinib)	Melanoma and BRAF V600 Mutation NSCLC	MEK inhibitor	Approved in China	China Broad Markets <sup>6</sup>	 NOVARTIS
<b>VOTRIENT®</b> (pazopanib)	Advance renal cell carcinoma	VEGFR inhibitor	Approved in China	China Broad Markets <sup>6</sup>	 NOVARTIS
<b>AFINITOR®</b> (everolimus)	Advance renal cell carcinoma <sup>5</sup> , NET, SEGA and Breast cancer	mTOR inhibitor	Approved in China	China Broad Markets <sup>6</sup>	 NOVARTIS
<b>ZYKADIA®</b> (ceritinib)	ALK + NSCLC	ALK inhibitor	Approved in China	China Broad Markets <sup>6</sup>	 NOVARTIS

5. Following progression on or after vascular endothelial growth factor (VEGF)-targeted therapy. 6. Rights to promote and market in China's broad markets pursuant to a Market Development Agreement with an affiliate of Novartis Pharma AG. 7. Conditionally approved. Full approval of any particular indication will depend on the results of required post-marketing study(ies) in China

Abbreviations: ALK = anaplastic lymphoma kinase; BLA = Biologics License Application; BRAF = B-rapidly accelerated fibrosarcoma; CLL = chronic lymphocytic leukemia; HCC = hepatocellular carcinoma; MCL = mantle cell lymphoma; MEK = mitogen-activated protein kinase (MAPK) / Extracellular-signal regulated kinase (ERK); MSI = microsatellite instability-high; mTOR = Mammalian target of rapamycin; MZL = marginal zone lymphoma; NET = Neuroendocrine tumors; NPC = nasopharyngeal carcinoma; NSCLC = non-small cell lung cancer; R/R = relapsed / refractory; SEGA = subependymal giant cell astrocytomas; SLL = small lymphocytic lymphoma; UC = urothelial carcinoma; VEGFR = vascular endothelial growth factor receptor; WM = Waldenström's macroglobulinemia

# Growing Commercial Revenue Stream



# We Work Collaboratively with Our Partners, Large and Small, Regionally and Globally, to Provide Innovative Medicines to Patients Faster

## Multinational Corporations



Vidaza, Revlimid



BLINCYTO, KYPROLIS,  
XGEVA



Tafinar, Mekinist, Votrient, Affinitor, Zykadia  
Tislelizumab, Ociperlimab

## Small and Mid-sized Companies



Vebicorvir



Acquired by Recordati (2021)  
Qarziba, Sylvant



anti-DKK1



anti-LAG-3



Sitravatinib



JV with SpringWorks



anti-CD70nt



Zanidatamab,  
ZW49

## Access to Innovation



Entry into cell therapy with  
iPSC-derived NK CAR



Entry into mRNA  
therapeutics



— 深信生物 —

Entry into LNP  
therapeutics

## Clinical Supply Agreements for Combination



Gopherwood Biotech



# Building State-of-the-Art Manufacturing to Support Global Growth and Broad Portfolio

## Multi-Functional Manufacturing Facility in Suzhou



- Aligned with the design criteria of U.S., EU, and China
- Commercial-scale small molecule drug products facility
- Pilot-scale biologic facility

## Experienced, High-Quality Manufacturing Partners



- Manufacturing collaborations with leading manufacturers in biologics and small molecules

## Biologics Manufacturing Facility in Guangzhou



- Approved capacity 16,000L
- 54,000L completed in 2022 + 10,000L in Q2 2023
- Building to 200,000L

## Future U.S. Manufacturing Facility at the Princeton West Innovation Center, NJ



- Construction underway on a U.S. manufacturing site for biologic manufacturing and clinical development – complete by 1H 2024
- 1 million+ sq ft of space for future expansion

***BeiGene became the first company to have two sites approved in China for a biologic product (tislelizumab)***



# 2023 Milestones and Catalysts

		1H 2023	2H 2023
<b>BRUKINSA®</b> (zanubrutinib, BTK Inhibitor)	Approval	✓ FDA decision on sNDA for treatment of CLL/SLL	
	Approval	✓ Approvals in Australia for CLL/SLL	
	Approval	Approvals in China for TN CLL/SLL and WM	
	Approval	Approvals in Canada for CLL/SLL	
	Regulatory submission	✓ Regulatory submissions in US and EU for PFS superiority vs. ibrutinib in R/R CLL - ALPINE	
<b>Tislelizumab</b> (anti-PD-1 Ab)	Approval	Regulatory decision in US for 2L ESCC, in collaboration with Novartis*	
	Approval	Approval in China for ✓ 1L GC & for 1L ESCC	Approvals in China in 1L HCC
	Approval	In collaboration with Novartis EU 2L ESCC and 1/2L NSCLC decisions	
	Approval	Approvals in Australia for NSCLC & 2L ESCC	
	Regulatory submission	Submissions in US for 1L gastric cancer & 1L ESCC in collaboration with Novartis	
	Regulatory submission	BLA submission in Japan for 1L/2L ESCC	
	Data	✓ Announced positive Phase 3 trial in GC	
	Data	Final analyses for 1L ES-SCLC	

\*U.S. FDA pre-approval manufacturing inspections for tislelizumab biologics license application (BLA) scheduled for completion by end of Q2

# 2023 Milestones and Catalysts (cont'd)

		1H 2023	2H 2023
<b>BGB-11417 (BCL-2)</b>	Study progress		Initiate global pivotal trial in 1L CLL in combo with BRUKINSA
	Data readout		Data readouts from ongoing studies
<b>Ociperlimab (anti-TIGIT Ab)</b>	Data readout	Readouts for multiple P2 studies, including: 2L ESCC in patients whose tumors express PD-(L)1, 1L HCC and 1L NSCLC	
	Study progress	Complete enrollment in Ph3 AdvanTIG 302 in 1L NSCLC	
BGB-16673 (BTK Degradar)	Data readout	Initial data readout from Phase I study in B cell malignancies	
BGB-A445 (anti-OX40)	Data readout	Initial data readout for Phase 1 study in solid tumors	
BGB-15025 (HPK1 inhibitor)	Data readout	Initiate dose expansion in combination with tislelizumab in solid tumors	
LBL-007 (anti-LAG-3)	Study progress	Initiate patient dosing + tislelizumab in umbrella studies	
Additional Early Programs	Study progress	Initiate 15 novel IO combos across 6 trials with tislelizumab including LAG3, OX40, TIM3, TIGIT, and HPK1, targeting multiple new tumor types including HNSCC, CRC, UBC, RCC, melanoma	

# Key Takeaways

- 1** BeiGene's transformational next-generation model is leveraging unique global opportunities created by worldwide industry changes.
- 2** We are building a global ecosystem of innovation, cost, and speed competitive advantages that are designed to outperform key success indicators heralded by our evolving industry.
- 3** We fight for life against cancer —internally and with partners— in the unrelenting pursuit for exceptional science, quality, and impact by cost-effectively driving global operational excellence.
- 4** We aspire to deliver improved medicines to more patients around the world, more affordably.



Thank you

Appendix slides follow

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. GAAP)



(Amounts in thousands of U.S. dollars, except for shares, American Depositary Shares (ADSs), per share and per ADS data)

	Three Months Ended March 31,	
	2023	2022 <sup>1</sup>
	(Unaudited)	
Revenue:		
Product revenue, net	\$ 410,291	\$ 261,573
Collaboration revenue	37,510	45,053
Total revenues	447,801	306,626
Expenses:		
Cost of sales - products	81,789	65,237
Research and development	408,584	389,915
Selling, general and administrative	328,499	294,573
Amortization of intangible assets	187	188
Total expenses	819,059	749,913
Loss from operations	(371,258)	(443,287)
Interest income (expense), net	16,016	10,071
Other (loss) income, net	18,303	11,967
Loss before income taxes	(336,939)	(421,249)
Income tax expense	11,492	13,949
Net loss	(348,431)	(435,198)
Net loss per share attributable to BeiGene, Ltd.:		
Basic and diluted	\$ (0.26)	\$ (0.33)
Weighted-average shares outstanding:		
Basic and diluted	1,354,164,760	1,332,017,262
Net loss per ADS attributable to BeiGene, Ltd.:		
Basic and diluted	\$ (3.34)	\$ (4.25)
Weighted-average ADSs outstanding:		
Basic and diluted	104,166,520	102,462,866

1. We revised certain prior period financial statements for an error related to the valuation of net deferred tax assets, the impact of which was immaterial to our previously filed financial statements in the first and second quarters of 2022 (see "Notes to the Condensed Consolidated Financial Statements, Note 1. Description of Business, Basis of Presentation and Consolidation and Significant Accounting Policies" and "Note 2. Revision of Prior Period Financial Statements" included in our Quarterly Report on Form 10-Q for the period ended March 31, 2023 filed with the SEC).

# Our Commitment to ESG



Our global strategy is focused on five areas supported by ten strategic priorities.

We have shared our progress against our 2022 targets and announce new goals in our 2022 ESG Report, which was published in April.



# OUR PROGRESS




BeiGene made substantial progress in 2022 across all five Change Is the Cure focus areas and set a number of new goals.

Focus Area	2022 Goals	2022 Progress	New Goals
 <b>Advancing Global Health</b>	<ul style="list-style-type: none"> <li>Continue to invest in medicines across multiple modalities with 10 new molecules in clinic between 2022-2023</li> </ul>	<ul style="list-style-type: none"> <li>✓ Complete. Entered three new molecules in clinic</li> </ul>	<ul style="list-style-type: none"> <li>□ 10 new molecules in clinic annually beginning in 2024</li> </ul>
	<ul style="list-style-type: none"> <li>Continue to seek approvals for our medicines globally</li> </ul>	<ul style="list-style-type: none"> <li>✓ Complete. BRUKINSA approved in 19 new countries and regions in 2022</li> </ul>	
	<ul style="list-style-type: none"> <li>Define pricing principles and affordability strategy</li> </ul>	<ul style="list-style-type: none"> <li>✓ Complete. Published BeiGene's Position on Affordability</li> </ul>	
 <b>Empowering Our People</b>	<ul style="list-style-type: none"> <li>Improve colleague engagement by three percent globally versus 2020 engagement scores</li> </ul>	<ul style="list-style-type: none"> <li>✓ Complete. Improved by 7%</li> </ul>	<ul style="list-style-type: none"> <li>□ Maintain colleague engagement scores globally versus 2022 engagement scores with a stretch goal of +3% for the 2024 engagement survey</li> <li>□ Improve work-life balance survey scores by 3%, with a stretch goal of 5% in 2023</li> <li><b>By 2030:</b> <ul style="list-style-type: none"> <li>□ Reach global gender parity at the VP level and above</li> <li>□ Achieve a 50% improvement in workforce diversity (underrepresented groups) company-wide at management levels in the U.S.</li> <li>□ Continue to address the composition of the Board of Directors for gender and U.S. underrepresented groups</li> </ul> </li> </ul>
	<ul style="list-style-type: none"> <li>Roll out a global initiative to address work-life balance</li> </ul>	<ul style="list-style-type: none"> <li>✓ Complete. Rolling out a leadership-driven behavior change program to improve work-life balance</li> </ul>	
	<ul style="list-style-type: none"> <li>Develop a three-year global strategy to improve DEI&amp;B across the company</li> </ul>	<ul style="list-style-type: none"> <li>✓ Complete. 2030 goals approved by Board of Directors</li> </ul>	



# OUR PROGRESS (CONT'D)

BeiGene made substantial progress in 2022 across all five Change Is the Cure focus areas and set a number of new goals.

Focus Area	2022 Goals	2022 Progress	New Goals
	■ Achieve ISO 14001 certifications for our Suzhou and Guangzhou manufacturing facilities	✓ Complete. Certification for each facility received in November 2022	<input type="checkbox"/> Set a quantitative Scopes 1 and 2 emissions goal by 2024 <input type="checkbox"/> Set a quantitative Scope 3 emissions goal by 2025. To advance this goal, engage with two-thirds of our raw material supplier base (based on 2021 spend information) <input type="checkbox"/> Continued from 2022: Explore the creation of a product stewardship program (This goal is in progress as we continue to evaluate internal product stewardship efforts.)
	■ Expand GHG inventory to include Scope 3 emissions	✓ Complete. Inventory compiled	
	■ Conduct a climate risk scenario analysis and assessment aligned with the Task Force for Climate-Related Financial Disclosures (TCFD) recommendations	✓ Complete. TCFD-aligned climate risk scenario analysis and assessment completed	
	■ Set a global climate strategy	✓ Complete. Strategy developed	
	■ Develop a three-year patient engagement and advocacy strategy	✓ Complete. Strategy developed	<input type="checkbox"/> Spearhead multi-stakeholder solutions that empower patients and disrupt systemic access barriers by 2025 <input type="checkbox"/> Engage employees in 10,000 hours of global volunteerism by 2023 <input type="checkbox"/> Expand paid volunteer time-off policy globally in 2023
	■ Expand partnerships and collaborations with organizations around the world focused on health policy, equity, and patient needs	✓ Complete. Launched Talk About It: Cancer and Mental Health	
	■ Launch colleague engagement and volunteer events in the U.S., Europe, and Australia	✓ Complete. Piloted a paid volunteer time-off policy in the U.S.; organized colleague engagement events in U.S., Europe, Australia, and China	
	■ Engage employees to support organizations focused on cancer awareness raising, patient support, and research	✓ Complete. Employees participated in numerous events to support patient organizations	
	■ Become a signatory of the UN Global Compact	✓ Complete. Joined in May 2022 ✓ Participating in the UN Global Compact's SDG Ambition Accelerator	<input type="checkbox"/> Continued from 2022: Implement a third-party supplier risk management program in 2023 (Manager hired in 2022 to oversee development and implementation)